



**Metal fabrication**

**Headquarters:** Detroit Lakes, Minnesota

**Established:** 1979

**President:** Paul Gintner

**Full-time employees:** Approximately 1,025

**Vision:** Be our customers' first choice by doing "it" right and fast, while making "it" easier and better.

**Mission:** We are a customer-focused, growth-oriented manufacturing partner providing high quality, innovative, customer-specific solutions to world-class brands. We succeed by investing in our people, processes, and technology while enhancing our profitability.

**[btmfg.com](http://btmfg.com)**

## Safety

**120+** employees certified in CPR and first aid

**92%** of employees participate in regular safety training

## Continuous improvement

We recently **increased our production** capacity after adding **five new machines**—four press brakes and a fiber optic sheet laser—to our Minnesota operation.

The electronic press brakes reduce setup times because of their offline programming, full working-length backgauge, user-friendly control screens, and quick tool change capabilities. And the brakes' integrated safety system aligns with our top priority—employee safety.

Our new fiber optic sheet laser is one of the latest innovations we added to our Lakeville, Minnesota, facility. The laser's fiber optics technology allows operators to achieve precise, clean cuts at industry-leading speeds.

Investing in new machines and technology allows us to increase capacity and to work faster and safer without sacrificing accuracy. That's how we earn our **customers' trust** and become **partners for their success**.

## Leadership training

**180+** employees have participated in leadership training to increase employee engagement and build talent.

## Giving back

Giving back to **improve the communities** where we work and live is important to us. In 2016 we donated more than:

**\$210,000** to approximately **150** organizations in Minnesota, Illinois, and Georgia.

We established a **Local Charitable Council** at each of our locations to:

- Give employees a voice and responsibility for how we distribute funds.
- Encourage employee groups to participate in local non-profit groups.
- Form employee groups tasked with organizing internal charitable events.

*Learn more about these councils on back.*

# BTD is giving back to its communities through Local Charitable Councils

BTD employees established a Local Charitable Council at each BTD manufacturing site to further fulfill the company's "community" value.

Local Charitable Council members have been busy giving back.

Council members held a school supply drive for Lakeville, Minnesota, area public schools. Items collected included everything from pencils and spiral notebooks to backpacks and flash drives.

Those council members also volunteered time and donated funds to rebuild a local park, dubbed Land of Amazement 2.0. The funds were used to purchase two new pieces of playground equipment, including a rope climber. The park is a favorite spot for kids.

Council members in Detroit Lakes, Minnesota, donated funds to sponsor the Becker County 4-H Horse Project trophies. Sponsorship of a banner, buckle, and class division helped purchase trophies for kids who worked hard in 4-H all summer to prepare for the horse show. BTD council members were excited to provide funds to make this a successful event once again in their county and to reward all kids who were involved.

Council members in Dawsonville, Georgia, purchased 47 warm coats for children in the Dawson County School System. They also sponsored a two-week coat drive and donated 80 new or gently used coats.

Council members in Washington, Illinois, have volunteered their time with the American Red Cross, Special Olympics of Illinois, and the Washington High School Booster Club.

